

**PEGATRON**



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## **2022 Fourth Quarter Business Review**

March 14, 2023

- **Financial Results**
- **Business Highlight**

- Pegatron's statements of its current expectations are forward looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

**2022 & 4Q2022 Consolidated Financial Result**

## Consolidated Income Statements (2022 vs. 2021)

<i>(NT\$ Mn)</i>	<u>2022</u>		<u>2021*</u>		<u>YoY</u>
Net Revenue	1,317,599	100%	1,261,384	100%	4.5%
COGS	1,260,316	95.7%	1,214,582	96.3%	3.8%
Gross Profit	57,283	4.3%	46,802	3.7%	22.4%
Operating Expense	31,898	2.4%	29,496	2.3%	8.1%
Operating Income (Loss)	25,385	1.9%	17,306	1.4%	46.7%
Net Non-Operating Income (Loss)	2,814	0.2%	11,297	0.9%	-75.1%
FX Gain (Loss)	(2,068)	0.2%	2,791	0.2%	-174.1%
Others	4,882	0.4%	8,506	0.7%	-42.6%
PBT	28,199	2.1%	28,603	2.3%	-1.4%
Tax	(6,792)	0.5%	(3,099)	0.2%	119.2%
Net Income**	21,163	1.6%	25,027	2.0%	-15.4%
<b>Net Income Attributable to the Parent</b>	<b>15,096</b>	<b>1.1%</b>	<b>20,546</b>	<b>1.6%</b>	<b>-26.5%</b>
EPS	5.66		7.71		-26.6%

\*Restatement for comparison purpose

\*\*Net profit/loss from discontinued operation is included.

## Consolidated Income Statements (QoQ)

<i>(NT\$ Mn)</i>	4Q 2022		3Q 2022		QoQ	4Q 2021		YoY
Net Revenue	357,250	100%	352,867	100%	1.2%	452,022	100%	-21.0%
COGS	341,989	95.7%	336,793	95.4%	1.5%	436,164	96.5%	-21.6%
Gross Profit	15,261	4.3%	16,074	4.6%	-5.1%	15,858	3.5%	-3.8%
Operating Expense	8,283	2.3%	8,442	2.4%	-1.9%	8,090	1.8%	2.4%
Operating Income (Loss)	6,978	2.0%	7,632	2.2%	-8.6%	7,768	1.7%	-10.2%
Net Non-Operating Income (Loss)	1,787	0.5%	1,239	0.4%	44.2%	3,594	0.8%	-50.3%
FX Gain (Loss)	(1,791)	0.5%	269	0.1%	-765.8%	651	0.1%	-375.1%
Others	3,578	1.0%	970	0.3%	268.9%	2,943	0.7%	21.6%
PBT	8,765	2.5%	8,871	2.5%	-1.2%	11,362	2.5%	-22.9%
Tax	(2,390)	0.7%	(1,757)	0.5%	36.0%	(2,036)	0.5%	17.4%
Net Income	6,131 <sup>*</sup>	1.7%	7,114	2.0%	-13.8%	9,326	2.1%	-34.3%
Net Income Attributable to the Parent	5,047	1.4%	5,265	1.5%	-4.1%	7,861	1.7%	-35.8%
EPS	1.89		1.97		-4.1%	2.95		-35.9%

\*Net profit/loss from discontinued operation is included.

## Consolidated Balance Sheet

<i>(NT\$ Mn)</i>	2022/12/31		2022/9/30		Diff	2021/12/31		Diff
Cash and Equivalents	84,577	13%	132,628	20%	(48,051)	111,024	16%	(26,447)
AR (Net)	190,247	30%	170,347	26%	19,900	249,533	37%	(59,286)
Inventory (Net)	199,442	31%	198,742	30%	700	148,061	22%	51,381
Other Current Assets	28,222	4%	28,076	4%	146	56,233	8%	(28,011)
<b>Total Current Assets</b>	<b>502,488</b>	<b>79%</b>	<b>529,793</b>	<b>80%</b>	<b>(27,305)</b>	<b>564,851</b>	<b>83%</b>	<b>(62,363)</b>
Fixed Assets (Net)	79,690	13%	80,888	12%	(1,198)	69,737	10%	9,953
<b>Total Non-Current Assets</b>	<b>133,735</b>	<b>21%</b>	<b>129,800</b>	<b>20%</b>	<b>3,935</b>	<b>111,919</b>	<b>17%</b>	<b>21,816</b>
<b>Total Assets</b>	<b>636,223</b>	<b>100%</b>	<b>659,593</b>	<b>100%</b>	<b>(23,370)</b>	<b>676,770</b>	<b>100%</b>	<b>(40,547)</b>
Short-term Borrowings	86,863	14%	111,658	17%	(24,795)	97,050	14%	(10,187)
AP	202,467	32%	211,201	32%	(8,734)	266,662	39%	(64,195)
<b>Total Current Liabilities</b>	<b>365,436</b>	<b>57%</b>	<b>394,537</b>	<b>60%</b>	<b>(29,101)</b>	<b>428,588</b>	<b>63%</b>	<b>(63,152)</b>
Long-term Loans	44,602	7%	44,705	7%	(103)	47,080	7%	(2,478)
<b>Total Liabilities</b>	<b>421,655</b>	<b>66%</b>	<b>446,314</b>	<b>68%</b>	<b>(24,659)</b>	<b>482,503</b>	<b>71%</b>	<b>(60,848)</b>
<b>Equity Attributable to the Parent</b>	<b>182,489</b>	<b>29%</b>	<b>182,219</b>	<b>28%</b>	<b>270</b>	<b>166,605</b>	<b>25%</b>	<b>15,884</b>
<b>Total Equity</b>	<b>214,568</b>	<b>34%</b>	<b>213,279</b>	<b>32%</b>	<b>1,289</b>	<b>194,267</b>	<b>29%</b>	<b>20,301</b>
<b>Total Liabilities and Equity</b>	<b>636,223</b>	<b>100%</b>	<b>659,593</b>	<b>100%</b>	<b>(23,370)</b>	<b>676,770</b>	<b>100%</b>	<b>(40,547)</b>
Current Ratio	138%		134%		-	132%		-
Debt Ratio (TTL Liabilities / TTL Assets)	66%		68%		-	71%		-
Interest-bearing Debt Ratio	21%		24%		-	21%		-

## Consolidated Cash Flows Statement

<i>(NT\$ Mn)</i>	<b>2022</b>	<b>2021</b>
<b>Cash Flows from Operating Activities:</b>	<b>19,092</b>	<b>63,544</b>
<b>Cash Flows from Investing Activities:</b>	<b>(25,704)</b>	<b>(45,170)</b>
<b>Cash Flows from Financing Activities:</b>	<b>(29,953)</b>	<b>(30,826)</b>
<b>Impact from Changes in FX Rate</b>	<b>10,118</b>	<b>(2,521)</b>
<b>Net Increase in Cash</b>	<b>(26,447)</b>	<b>(14,973)</b>
<b>Cash, beginning of the period</b>	<b>111,024</b>	<b>125,997</b>
<b>Cash, end of the period</b>	<b>84,577</b>	<b>111,024</b>

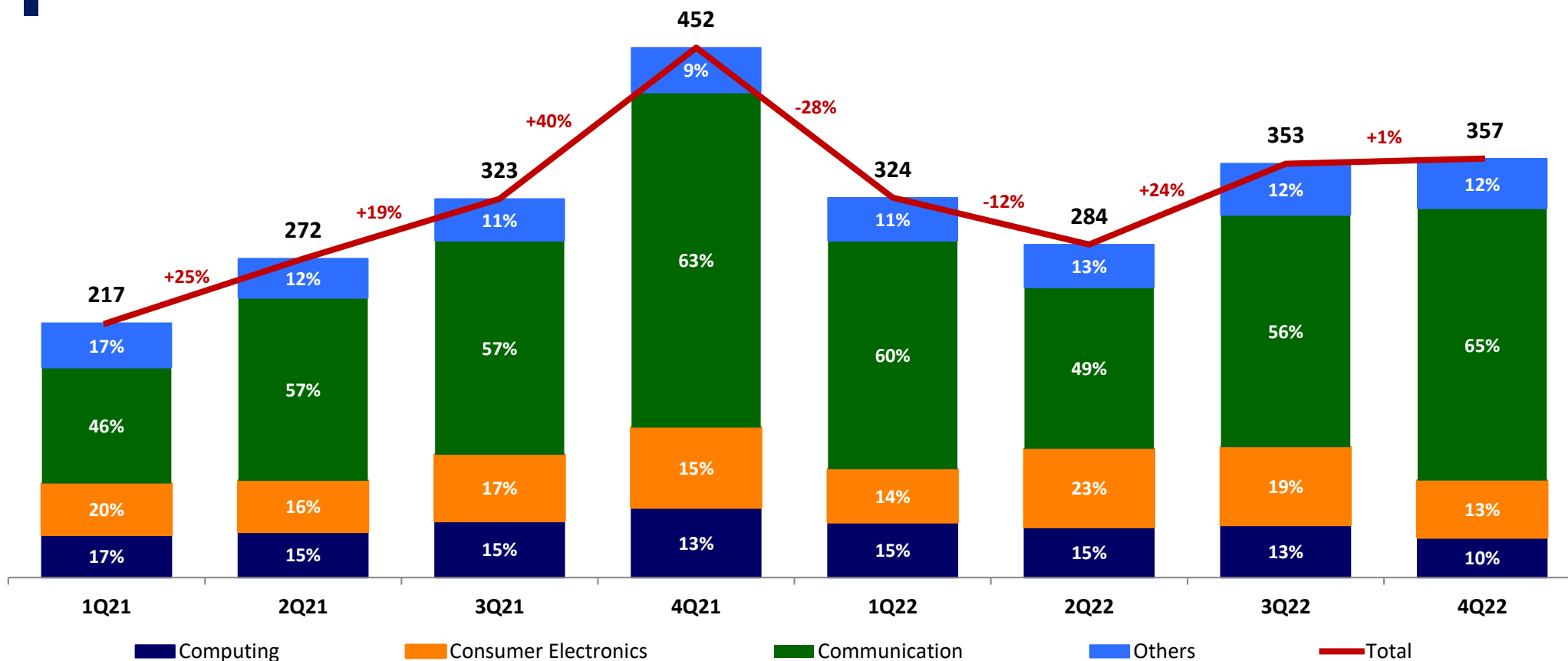
<b>Note:</b>	<b>2022</b>	<b>2021</b>
<b>Depreciation and amortization</b>	<b>14,809</b>	<b>13,650</b>



**Business Highlight**

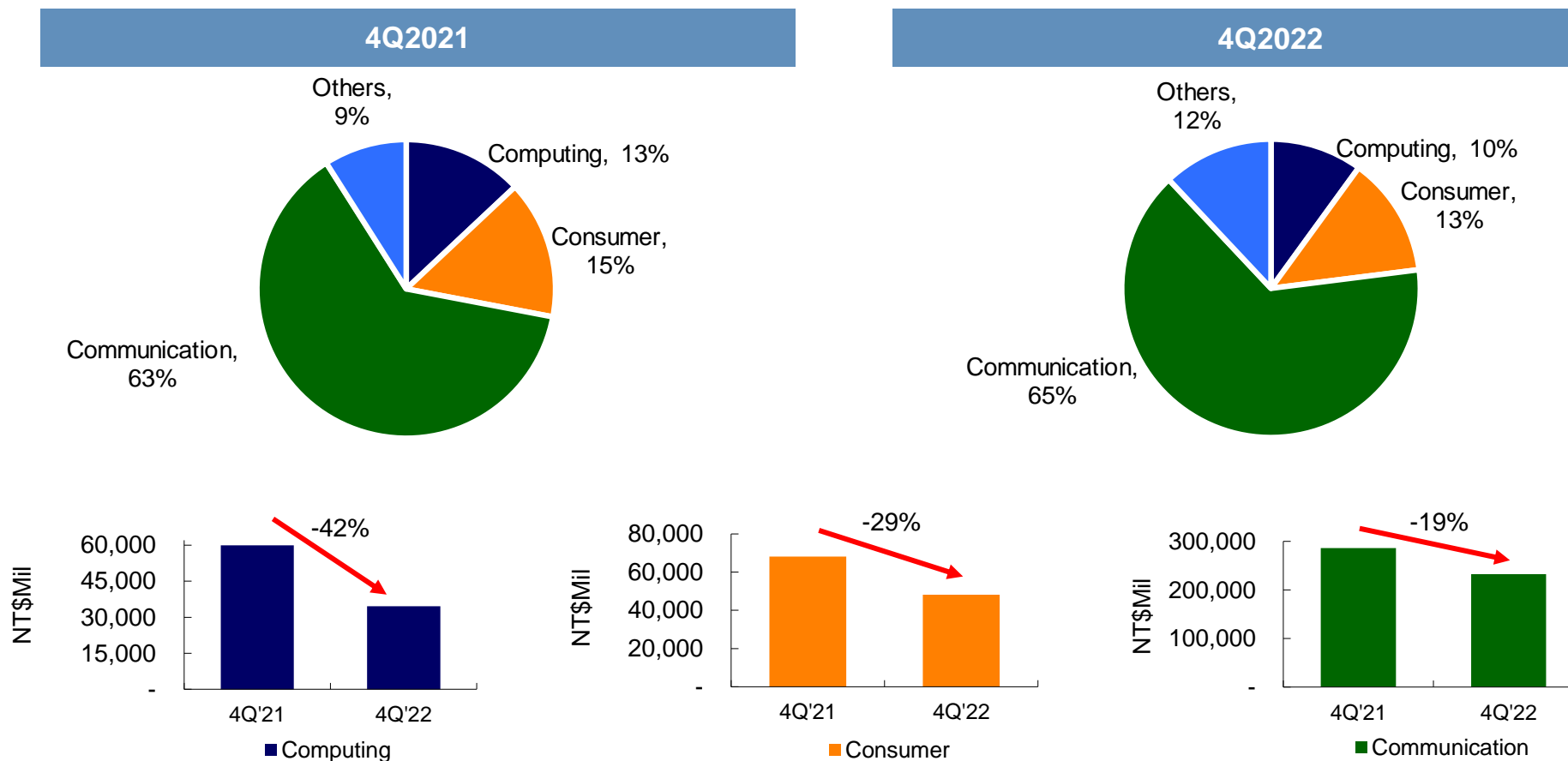
## Consolidated Revenue Trend

Unit: NTD Bn



Consolidated revenue totaled NT\$357Bn in 4Q2022, slightly increased by 1% from NT\$353Bn in the previous quarter. The revenue decline from Computing and Consumer segments due to weaker demand and low season was offset by better shipment from Communication segment.

## Revenue Breakdowns by Products (Year-over-Year)

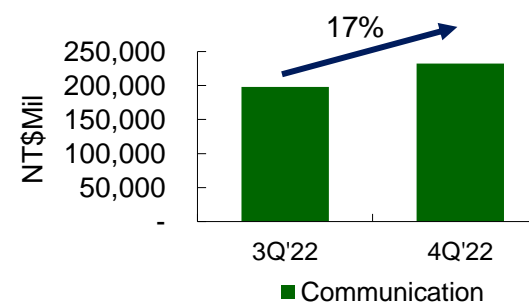
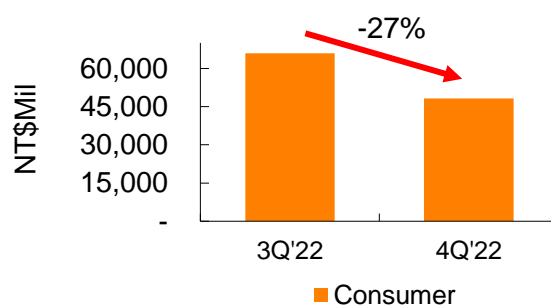
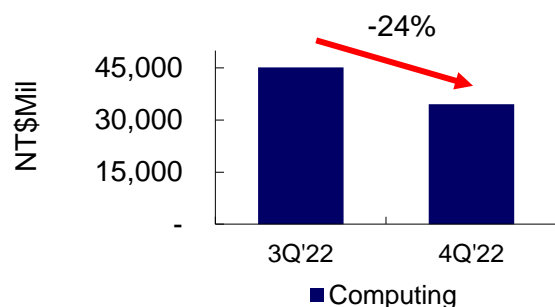
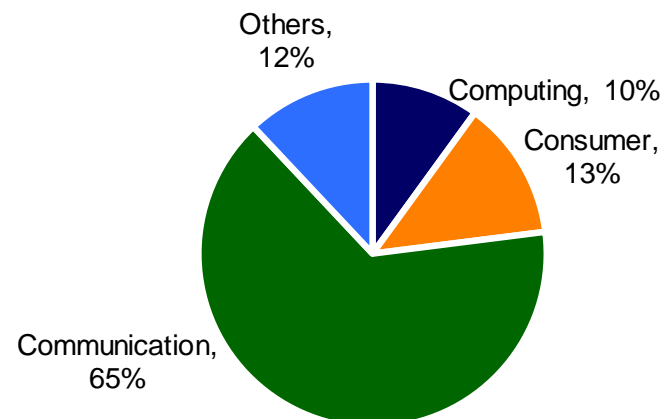
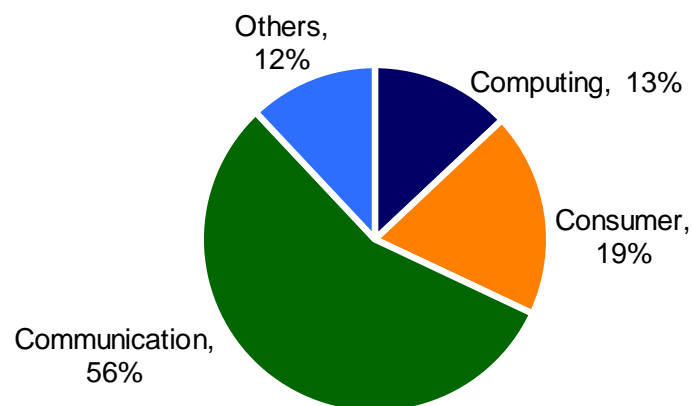


Due to overall weaker end demand, revenue from three product segments declined by double digits.

## Revenue Breakdowns by Products (Quarter-over-Quarter)

3Q2022

4Q2022



Because of weaker end demand and going into low season, revenue from Computing and Consumer segments decreased by 24% and 27% QoQ, while revenue from Communication segment increased by 17% QoQ due to continuously pull-out from new product launch.

## Q & A